



# *Partners. Solutions. Success.*

***PARTNERS. SOLUTIONS. SUCCESS.***

*An Innovative Service-Disabled Veteran-Owned Small Business  
Solutions Provider to the Federal Government Since 2008*



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# About LNO



- *IT instructors, Systems Engineers, Network Engineers, Cyber Security Analysts, Application Developers, Electronics Technicians, and Project Managers*
- *Outstanding track record providing services to Government and commercial customers*
- *DCAA-approved Accounting System*
- *Fully established Project Management Office (PMO)*
- *Cleared to Support Sensitive Customers and Programs*

Founded in 2008, LNO, Inc. (LNO) is a Service-Disabled Veteran-Owned Small Business (SDVOSB) providing the Information Technology (IT) and Command and Control (C2) solutions needed to prevail in today's new era of defense, intelligence, and e-government. From systems integration and managed network services to cybersecurity, engineering, logistics, and tactical communications training, we deliver the IT solutions our federal customers use to improve communications and collaboration, secure the integrity of information systems and networks, enhance data collection and analysis, and increase efficiency and mission effectiveness.

LNO provides its Department of Defense (DoD) and Department of State (DoS) customers with IT Training; Cybersecurity, Information Assurance, and Information Management (IM); Network Modernization; Systems Engineering; New Equipment Fielding; Integrated Logistics Support (ILS); Technology Insertion/Assessments; Post Deployment Software Support; and Program/Project Management. Our team of professionals provide technical services to U.S. Army, foreign military, Coalition Partners, other services, and civilian personnel at multiple DoD sites within the Continental United States (CONUS) and outside CONUS.

# Capabilities Overview



## Program Management

- ▶ Program Integration and Transition Support
- ▶ Budget Planning and Finance Management
- ▶ Procurement and Resource Management
- ▶ Scheduling Support
- ▶ Back Office Functions (Accounting, Clearances, Contracts Management, Recruiting, Proposal Development, Training)

## Training Support

- ▶ Military Occupational Specialty (MOS) Training
- ▶ New Equipment Training
- ▶ Commercial Certification Training
- ▶ Leadership Development Training
- ▶ Mobile Training Team (MTT) Support

## Information Technology and Telecommunications Support

- ▶ Cybersecurity, Information Assurance & Network Operations
- ▶ Data and Information Management
- ▶ Web & Applications Development
- ▶ Computer Systems Analyst Support
- ▶ Database Development
- ▶ Cloud Computing and Virtualization
- ▶ Satellite Engineering
- ▶ Software Development and Software Testing
- ▶ 3D Printing and Robotic Process Automation

## Personnel Staffing and Augmentation Support

- ▶ Office and Personnel Management
- ▶ Administrative Service Support
- ▶ Soldier Readiness Processing
- ▶ Personnel Recruiting

## Total Package Fielding

- ▶ Urgent Material Fielding Plans
- ▶ Sustainment Plans
- ▶ Training Support Packages
- ▶ New Material In-Briefs (NMIB)
- ▶ Operator, Installation & Maintenance Manuals
- ▶ Interactive Electronic Training Manuals (IETM)

## Training and Development Support

- ▶ Training and Course Instruction
- ▶ Instructional Design (ISD) and Training Development
- ▶ Program of Instruction Development (POI)
- ▶ Training Support Packages (TSP)

## Integrated Logistics Support

- ▶ Inventory/Property Management & Accountability
- ▶ Government Furnished Property Specialists
- ▶ Provisioning & Supply Support
- ▶ System Life Cycle Logistics Management
- ▶ Configuration Management

# LNO Company Dynamics



LNO consists of an experienced team of former military service members, IT instructors, Systems Analysts, Network Engineers, Cybersecurity experts, Application Developers, Technicians, and Project Management professionals who provide quality services to our customers. We have an outstanding track record of delivering high-quality solutions for both federal government and commercial customers in the U.S. and globally.

- ✓ **LNO has supported U.S. Army and other DoD customers for almost 15 years**
- ✓ **Globally recognized as a versatile, responsive and solutions-driven business**
- ✓ **Reach-Back experienced staff**
- ✓ **DCAA-Approved Accounting System**
- ✓ **Project Management Office (PMO) Support**
- ✓ **Full Back Office Support**
- ✓ **Current contracts supported:**
  - U.S. Army Cyber Center of Excellence Instructor and Training Support Services (ITSS) (**Prime**)
  - U.S. Army CECOM Field/Modernization/Readiness Support (C4ISR and COTS Systems) (**Sub**)
  - U.S. Naval Surface Warfare Center Indian Head Division (NSWC IHD) Leadership Training (**Prime**)
  - U.S. Army Project Manager Tactical Network (PM TN) Product Technical Support Services (**Sub**)
  - U.S. Department of State (DoS) Compliance Services Information Security (CSIS) (**Sub**)



# NAICS Information



NAICS Code	Description
541990	All Other Professional, Scientific, And Technical Services <b>(Primary)</b>
334290	Other Communications Equipment Manufacturing
517311	Wired Telecommunications Carriers
517919	All Other Telecommunications
541330	Engineering Services
541511	Custom Computer Programming Services
541512	Computer Systems Design Services
541513	Computer Facilities Management Services
541519	Other Computer Related Services
541611	Administrative Management And General Management Consulting Services
541614	Process, Physical Distribution, And Logistics Consulting Services
541715	Research And Development In The Physical, Engineering, And Life Sciences (Except Nanotechnology And Biotechnology)
561210	Facilities Support Services
561499	All Other Business Support Services
611420	Computer Training
611430	Professional And Management Development Training
611691	Exam Preparation And Tutoring
611699	All Other Miscellaneous Schools And Instruction
611710	Educational Support Services
811219	Other Electronic And Precision Equipment Repair And Maintenance

# Operational Capabilities



LNO operates globally in challenging, non-permissive environments. Our team of professionals support our special and sensitive customers and operate in the following countries and territories:

## Performance Locations

- Afghanistan
- Bahamas
- Bahrain
- Belgium
- Cameroon
- Croatia
- Cuba
- Djibouti
- Germany
- Guam
- Haiti
- Hawaii
- Honduras
- Iraq
- India
- Japan
- Kenya
- Kuwait
- Libya
- Lithuania
- Marshall Islands
- Niger
- Pakistan
- Qatar
- South Korea
- Syria
- Tunisia
- Turkey
- Yemen
- Zimbabwe





## General Inquiries

Unique Entity ID: U6KPTKT2U1R9

CAGE Code: 5AWN4

## Headquarters Office

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## LNO Leadership

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